

THE GREATER TENNESSEE CHAPTER OF  
THE APPRAISAL INSTITUTE PRESENTS

# FALL REAL ESTATE SYMPOSIUM 2018

NOVEMBER 2, 2018

**SEMINAR DESCRIPTION:** This seminar provides an opportunity for real estate appraisers, brokers, mortgage lenders, and attorneys to meet their professional peers, during an open discussion forum, facilitated by a discussion leader and covering several current real estate topics.

## LOCATION

### TOPGOLF

500 Cowan St  
Nashville, TN 37207

The Fall Real Estate Symposium 2018 is approved for 7 hours of CE for: **Real Estate Appraisers, Brokers and Attorneys**

The cost is \$100.

## SCHEDULE

**Breakfast & Registration • 8:00 AM**

**Seminar • 9:00 AM - 4:30 PM**

**Happy Hour event • 4:30 PM - 6:30 PM**

*For an additional fee, attendees may attend the happy hour event. The cost is \$40 and includes 2 hours of golf, heavy hors d'oeuvres, tea and water. (Adult beverages will be available for purchase but are not included in the \$40 fee)*

## SPEAKERS

**Randy Button** | MAI, SRA, AI-GRS, Facilitator

### Tony Giarratana

Giarratana, LLC, Developer in Nashville  
*"Urban Housing: Meeting the Challenges of Developing for the Poor, Workforce, & Affluent"*

### John Schroer

Commissioner of Transportation for the State of TN  
*"Autonomous Vehicles and the Nashville Landscape"*

### Philip Seagraves/Stuart Fowler

Head of RE Econ at MTSU; Associate Professor at Dept of Econ and Finance, MTSU  
*"20 Years of Behavioral Finance Research: Implications for Real Estate Valuation"*

### J. David Wicker

Commercial Real Estate & Finance Attorney at Stites & Harbison  
*"Beyond Metes and Bounds: A Guide to Title Reports"*

### Mike Hendren

Chief Credit Officer for Commercial Lending, Pinnacle Bank  
*"One Banker's Perspective: Market Fundamentals, Underwriting Metrics, and Bank Regulatory Pressure Points"*

### Rob Lowe, Jr.

CCIM and Senior Managing Director for Cushman & Wakefield  
*"Office Activity in Nashville - Tenants, Development, & Unemployment Rates"*

**Register for class and golf online at [www.tnappraiser.org](http://www.tnappraiser.org)**

*Sponsorship opportunities are available.*

**For more information, contact**

**Myra Pitts, Executive Director • [myra@tnappraiser.org](mailto:myra@tnappraiser.org)**



**Greater Tennessee  
Chapter**